

KEY FIGURES

x € million (unless stated otherwise)

	2019 reported	2019 pre IFRS 16	2018	2017
PROFIT OR LOSS ACCOUNT				
Turnover	1.978,8	1.978,8	1.746,5	1.495,8
Gross profit	271,9	271,9	242,3	214,9
Gross profit margin	13,7%	13,7%	13,9%	14,4%
EBITDA	114,6	104,6	109,0	104,8
EBITDA margin	5,8%	5,3%	6,2%	7,0%
Depreciation & Amortisation	26,6	16,9	10,7	8,4
Profit before tax	77,5	78,2	90,8	88,7
Profit for the year	60,3	60,8	71,4	81,9
Earnings per share (in euro)	0,56		0,72	0,81
FINANCIAL POSITION				
Inventory in days	80		92	91
Working capital in days	95		113	107
Net cash from operations	114,7		3,5	90,7
Solvency Ratio	31,9%	34,6%	34,3%	42,7%
Net Debt	367,4	296,0	312,7	195,1
Net Debt/EBITDA	3,2	2,8	2,9	1,9



FMCG products

> 40.000
in 4 main
categories



Net cash from operations

€ 114.7 mln

2018: € 3.5 mln



EBITDA

€ 114.6 mln

↑ 5.1%

2018: € 109 mln



Turnover

€ 1,978.8 mln

↑ 13.3%

2018: € 1,746.5 mln



Global spread of
customers

> 100
countries



Employees

> 2.500
in 4
continents



Earnings per share

€ 0.56

2018: € 0.72

