PRESS RELEASE

B&S Group reports 9.8% turnover growth in first half 2018

Acquisition in leading US discount retailer FragranceNet.com underlines growth strategy

Larochette, Luxembourg – August 28, 2018

B&S Group S.A. ("B&S Group" or the "Group"), a fast-growing, global distribution partner for consumer goods, today announces its first half year 2018 results after its listing on Euronext Amsterdam on March 23, 2018.

Highlights HY 2018 (compared to HY 2017)

- Overall turnover growth of 9.8% to € 767 million (14.2% on a constant currency basis[1]);
- Organic turnover growth of 7.5% (11.9% on a constant currency basis);
- Each of the business segments contributed to the turnover growth (HTG +11.4%, B&S +5.3% and Retail +8.0% at reported rates);
- EBITDA amounted to € 45.9 million (€ 52.5 million on a constant currency basis);
- ROCE was a solid 35.3%;
- Well positioned for a strong second half year 2018.

Bert Meulman, CEO; "We are very pleased with the realised organic growth in turnover and with the results in the first half of 2018 bearing in mind the adverse development of the EUR/USD exchange rate. We are particularly pleased that our three business segments contributed to this growth individually. The underlying business and the markets in which we operate are developing positively, making us well-positioned to capture further opportunities for organic growth and to continue to expand our business.

The Group continues to be active in strategic M&A: today we announced the acquisition of FragranceNet.com, a US based online discount fragrance retailer. FragranceNet.com is an excellent fit with the B&S Group business model strengthening the Group's buying power and assortment, and marks an important milestone in providing us with a substantial footprint in the North American online Health & Beauty market – a market that has been on our radar for a couple of years.

We continue to focus on cost leadership and on executing our strategy to grow both organically and through strategic acquisitions and look forward with confidence to the remainder of the year."

[1] Due to the international nature of our business, significant portions of our turnover and expenses are denominated in currencies other than the Euro, including the US dollar. Consequently, our results of operations are affected by translational foreign exchange risk and currency translation can affect the comparability of our consolidated financial results. To explain the impact of currency volatility on our consolidated financial results, in this press release we include some constant currency disclosure, which is calculated by translating current balances at prior rates. The average EUR/USD FX rate for HY 2018 is 1.202 (vs. 1.078 for HY 2017).

Key figures[2]

€ million (unless otherwise indicated)	**HY 2018**	**HY 2017**	**Change** *(absolute)*	**Change** *(%)*	**Change at constant FX** *(%)*
Profit or loss account					
Turnover	766.9	698.5	68.4	9.8%	14.2%
Gross profit	108.5	98.7	9.8	9.9%	14.0%
Gross profit margin	14.1%	14.1%	-		
Other gains and losses	(3.2)	4.8	8.0		
EBITDA	45.9	47.4	(1.5)	(3.3%)	10.7%
EBITDA margin	6.0%	6.8%	(0.8%)		
Result before taxation	38.4	40.9	(2.5)		
Profit for the year from continuing operations	31.4	35.9	(4.5)		
ROCE	35.3%	33.5%	1.8%		
Financial position					
Solvency Ratio	37.3%	41.5%	(4.2%)		
Net Debt	277.0	202.6	74.4		
Net Debt/EBITDA	2.68	2.03	0.65		

For an explanation of the defined terms, please see the glossary at the end of this press release

Turnover

Turnover in HY 2018 grew 9.8% at reported rates to € 766.9 million (14.2% on a constant currency basis). Of this growth, 7.5% represents organic growth where the first-time inclusion of our acquisition of 51% of the Spanish liquor distribution company Alcodis at YE17 contributed 2.3%. Each of our business segments contributed to the turnover growth in the period under review (HTG +11.4%, B&S +5.3% and Retail +8.0% at reported rates).

Gross Profit

Gross profit increased 9.9% at reported rates to € 108.5 million (14.0% on a constant currency basis). As a percentage of turnover, gross profit remained unchanged from HY 2017 at 14.1%. All segments contributed to the gross profit growth in HY 2018 (HTG +10.4%, B&S 10.1% and Retail +9.8 % at reported rates).

[2] HY 2018 figures are unaudited

Other Gains and Losses

Other Gains and Losses comprise primarily of timing differences. All of B&S Group's positions denominated in foreign currencies, such as debts, amounts due from creditors and inventory, are protected against transactional currency risks.

Our income statement from time to time reflects timing differences, because certain items are not revalued at the balance sheet date, either due to their off-balance nature (such as purchase orders and sales orders) or because they are valued at historical costs (such as inventory). These are economically protected primarily by credit facilities denominated in foreign currencies. The non-cash timing differences are partly reversed in the accounting period in which the inventory is sold, or the purchase and sales orders are executed.

As a result of the timing differences, Other Gains and Losses changed from a gain of € 4.8 million in HY 2017 to a loss of € 3.2 million in HY 2018. Historically we have seen these 'swings' in timing differences from fluctuations in EUR/USD rates in both directions.

EBITDA

Reported EBITDA decreased by € 1.5 million in HY 2018 compared to HY 2017. EBITDA margin decreased from 6.8% to 6.0%. As set out in "Other Gains and Losses", this decrease is to a high extent driven by the adverse development of the EUR/USD exchange rate in HY 2018 compared to HY 2017.

Profit for the year from continuing operations

As set out in the prospectus, our historic relatively low effective tax rate resulted primarily from a transfer pricing agreement with the Dutch tax authorities which expired on December 31, 2017. On January 31, 2018 we entered into a new transfer pricing agreement with the Dutch tax authorities. The tax charge as such increased from 12.2% HY 2017 to 18.3% HY 2018. The HY 2018 tax charge is in line with the 19% tax charge indicated in the prospectus for financial year 2018.

Net Debt

Net debt increased by € 74.4 million. The seasonal pattern of the working capital is the major driver for this growth, although pre-IPO dividend as set out in the Prospectus also affected net debt. Inventory increased towards the end of the first half year advancing anticipated seasonality in sales in Q3 and Q4, whereas the increase in trade receivables resulted from a strong second quarter.

In line with the seasonality of our business, debt levels peak by the end of September. This position will be impacted further by the acquisition of FragranceNet.com and the associated consolidation of the company, expected in Q4 2018. We expect that our inventory position will result in a strong conversion into cash by the end of this year, diminishing the impact of the FragranceNet.com acquisition on our net debt / EBITDA ratio.

Developments by business segment

€ million (unless otherwise indicated)	**HY 2018**		**HY 2017**		**Change** *(absolute)*	**Change** *(%)*	**Change at constant FX** *(%)*
Turnover							
HTG segment	500.8		449.5		51.4	11.4%	15.0%
B&S segment	220.3		209.1		11.2	5.3%	12.3%
Retail segment	63.7		59.0		4.7	8.0%	8.0%
Holding and eliminations	(17.9)		(19.1)				
Gross profit							
HTG segment	60.1	*12.0%*	54.4	*12.1%*	5.7	10.4%	14.5%
B&S segment	32.6	*14.8%*	29.6	*14.2%*	3.0	10.1%	16.1%
Retail segment	16.0	*25.1%*	14.5	*24.6%*	1.5	9.8%	9.8%
EBITDA							
HTG segment	30.7		29.9		0.8	2.8%	14.7%
B&S segment	11.5		12.6		(1.1)	(9.0%)	15.4%
Retail segment	4.1		4.2		(0.1)	(1.2%)	(1.2%)
Holding and eliminations	(0.5)		0.7				
EBITDA margin							
HTG segment	6.1%		6.7%		(0.5%)		0.0%
B&S segment	5.2%		6.0%		(0.8%)		0.2%
Retail segment	6.5%		7.1%		(0.6%)		(0.6%)

HTG segment

The HTG segment realised a turnover growth of 11.4% at reported rates (15.0% on a constant currency basis) to € 500.8 million with a gross profit growth of 10.4% in HY 2018 compared to HY 2017. EBITDA increased by 2.8% at reported rates (14.7% on a constant currency basis) to € 30.7 million, resulting in an EBITDA margin of 6.1% at reported rates (6.6% at a constant currency basis).

Both our Liquor and our Health & Beauty category contributed to turnover growth. The liquor category showed an increase in demand in Asia and growth in the EU customer portfolio. Within the Health & Beauty category, ongoing focus on our EU client portfolio and intensified cooperation with key accounts in value retail resulted in turnover growth.

B&S segment

The B&S segment increased turnover by 5.3% at reported rates (12.3% on a constant currency basis) to € 220.3 million with a gross profit growth of 10.1% in HY 2018 compared to HY 2017. EBITDA decreased by 9.0% at reported rates (increased by 15.4% on a constant currency basis) to € 11.5 million resulting in an EBITDA margin of 5.2% at reported rates (6.2% on a constant currency basis). In general demand was good, in particular in the remote market and Retail B2B market.

As indicated in the 2017 financial report, our newly built warehouse became operational at the end of Q1 2018 with the semi-automated part on track to be completed in latter part of 2018, setting the segment up for further operational efficiency.

Retail segment

The Retail segment showed an increase in turnover of 8.0% at reported rates to € 63.7 million and a gross profit growth of 9.8% in HY 2018 compared to HY 2017. EBITDA slightly decreased by 1.2% at reported rates resulting in an EBITDA margin of 6.5%.

The results reflect the positive effect from newly opened shops, passenger increase at regional airports and the discontinuation of non-profitable contracts, but were offset by the increased concession fees at contract renewals, costs associated with new tenders and the start-up costs associated with the opening of new shops which normally takes up to 18 months.

Seasonality

Although there is ongoing demand for our FMCG products, we experience a peak in sales in the third and fourth quarter of the year, with a tendency for sales to even move into the fourth quarter of the year. While airport retail and our maritime business peak in summer, our Health & Beauty and Liquor business are generating the vast majority of its turnover and profitability in the second half of the year. The built up of inventory effectively starting as early as May of this year reflects that seasonality.

Dividends

As set out in the Prospectus we aim to have an initial ordinary dividend pay-out ratio at the lower end of our target range between 40-60% of the annual Group results attributable to the owners of the Company.

B&S Group will announce the interim dividend for 2018 on November 19, 2018, together with the trading update for the third quarter of 2018. The interim dividend will be paid on November 29, 2018.

Outlook

Based on the current outlook on the market and in line with seasonal patterns, we expect to continue the current underlying organic growth trend in the second half of the year, complemented by growth in turnover and EBITDA from the acquisition of FragranceNet.com.

Our management focus will be on scale effects, efficiency improvements and integrating acquired businesses, as well as capitalising on the synergetic effects resulting from the acquisition.

Further objectives are based on the medium to long-term objectives as indicated at the IPO in March 2018.

Financial calendar

November 19, 2018	Third quarter 2018 trading update
November 22, 2018	Ex-dividend date
November 23, 2018	Record date
November 29, 2018	Payment date

Media and wires call

Our CEO Bert Meulman and CFO Gert van Laar will host a media and wires call today, Tuesday August 28, 2018 at 08:00 CET to discuss the half year results 2018.

Analyst call and audio webcast

Our CEO Bert Meulman and CFO Gert van Laar will host an analyst call today, Tuesday August 28, 2018 at 10:30 CET to discuss the half year results 2018.

The presentation can be downloaded shortly before the call and the audio webcast can be followed via the website of B&S Group: https://www.bs-group-sa.com/investors/reports-results/.

The call will be recorded and archived for playback purposes and will be available on our website shortly after the call.

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About B&S Group

B&S Group is a global distribution partner for consumer goods in attractive channels and across specialised markets, such as Retail B2B (business-to-business), Maritime, Remote and Retail B2C (business-to-consumer). With a well-trained and experienced workforce of approximately 1,460 employees, the Group serves as a trusted and reliable partner to suppliers and customers, providing essential distribution services and solving their supply chain complexities. B&S Group operates a flexible, well invested and highly efficient distribution platform that comes with strong barriers to entry. Powered by high capacity warehouses and delivered with expertise in customs and compliance, the Group offers over 40,000 consumer goods to its customers in more than 100 countries.

Visit our corporate website: www.bs-group-sa.com

Forward-looking information / disclaimer

This press release includes forward-looking statements. Other than reported financial results and historical information, all statements included in this press release, including, without limitation, those regarding our financial position, business strategy and management plans and objectives for future operations, are, or may be deemed to be, forward-looking statements. These forward-looking statements may be identified by the use of forward-looking terminology, including the terms "believes", "estimates", "plans", "projects", "anticipates", "expects", "intends", "may", "will" or "should" or, in each case, their negative or other variations or comparable terminology, or by discussions of strategy, plans, objectives, goals, future events or intentions. These forward-looking statements are based on our current expectations and projections about future events and are subject to risks and uncertainties that could cause actual results to differ materially from those expressed in the forward-looking statements. Many of these risks and uncertainties relate to factors that are beyond B&S Group's ability to control or estimate precisely, such as future market conditions, the behaviour of other market participants and the actions of governmental regulators. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date of this press release and are subject to change without notice. Other than as required by applicable law or the applicable rules of any exchange on which our securities may be traded, we have no intention or obligation to update forward-looking statements.

Glossary of defined terms

Cash Conversion Ratio	EBITDA minus capital expenditure as a percentage of EBITDA
Earnings Efficiency	Profit for the year from continuing operations as a percentage of EBITDA
EBIT	Earnings before interest and taxes
EBIT margin	EBIT as a percentage of turnover
EBITDA	Earnings before interest, taxes, depreciation and amortisation
EBITDA margin	EBITDA as a percentage of turnover
IPO	Initial Public Offering
Net Debt	Interest bearing liabilities minus cash and cash equivalents
ROCE	Return On Capital Employed, is defined as operating result as a percentage of total assets minus current liabilities, ROCE is calculated on a LTM basis
Solvency Ratio	Group equity as a percentage of total assets

HALF YEAR 2018 RESULTS

B&S GROUP S.A.

Interim consolidated financial statements for the six-month period ended 30 June 2018

Contents

Interim report

Statement by the Executive Board

In accordance with the Luxembourg Transparency Law, i.e. the law of 11 January 2008 on transparency requirements in relation to information about issuers whose securities are admitted to trading on a regulated market, as amended, we confirm that, to the best of our knowledge:

- the interim consolidated financial statements for the six-month period ended 30 June 2018 have been prepared in accordance with IAS 34 as adopted by the European Union and give a true and fair view of, assets, liabilities, financial position and profit or loss of B&S Group S.A.; and
- the interim report for the six-month period ended 30 June 2018 gives a fair review of the information required pursuant the Luxembourg Transparency Law.

Luxembourg, 27 August 2018

Bert Meulman, CEO

Gert van Laar, CFO

Interim consolidated financial statements

Condensed consolidated statement of profit or loss

x € 1,000	Note	HY 2018	HY 2017
CONTINUING OPERATIONS			
Turnover		766,931	698,465
Purchase value		658,454	599,792
Gross profit		**108,477**	**98,673**
Investment income		**107**	**250**
Other gains and losses		**(3,154)**	**4,849**
Personnel costs		38,700	35,125
Depreciation and amortisation		4,429	4,324
Other operating expenses		20,846	21,211
Total operating expenses		**63,975**	**60,660**
Operating result		**41,455**	**43,112**
Financial expenses		(3,021)	(2,330)
Share of profit of associates		(26)	138
Result before taxation		**38,408**	**40,920**
Taxation on the result		(7,025)	(4,976)
Profit for the first half year from continuing operations		**31,383**	**35,944**
Attributable to:			
Owners of the Company		26,812	30,076
Non-controlling interests		4,571	5,868
Total		**31,383**	**35,944**
Earnings per share			
From continuing operations in euros	9	**0.32**	**0.36**

The accompanying notes are an integral part of these interim consolidated financial statements.

Condensed consolidated statement of profit or loss and other comprehensive income

x € 1,000	HY 2018	HY 2017
Profit for the first half year from continuing operations	**31,383**	**35,944**
Other comprehensive income		
Items that may be reclassified subsequently to profit or loss		
Foreign currency translation differences net of tax	(133)	(301)
Other comprehensive income for the first half year net of tax	**(133)**	**(301)**
Total comprehensive income for the first half year	**31,250**	**35,643**
Attributable to:		
Owners of the Company	26,742	29,775
Non-controlling interests	4,508	5,868
Total	**31,250**	**35,643**

The accompanying notes are an integral part of these interim consolidated financial statements.

Condensed consolidated statement of financial position

x € 1,000	HY 2018	HY 2017	FY 2017
Non-current assets			
Goodwill	18,104	18,104	18,104
Other intangible fixed assets	17,093	15,129	16,990
Property, plant & equipment	28,025	27,004	25,935
Investments in associates	2,038	1,914	2,001
Receivables	2,481	2,196	2,481
Deferred tax assets	330	38	38
	68,071	**64,385**	**65,549**
Current assets			
Inventory	379,041	324,828	319,719
Trade receivables	160,512	137,644	141,047
Corporate income tax	1,386	2,375	860
Other tax receivables	6,040	4,835	3,533
Other receivables	22,854	27,660	12,936
Derivative financial instruments	-	66	-
Cash and cash equivalents	15,671	25,853	17,385
	585,504	**523,261**	**495,480**
Total assets	**653,575**	**587,646**	**561,029**

The accompanying notes are an integral part of these interim consolidated financial statements.

x € 1,000	Note	HY 2018	HY 2017	FY 2017
Equity attributable to				
Owners of the Company	10	214,383	209,474	199,148
Non-controlling interests		29,636	34,652	40,442
		244,019	**244,126**	**239,590**
Non-current liabilities				
Borrowings		20,619	22,530	22,767
Deferred tax liabilities		3,076	3,827	3,232
Employee benefit obligations		240	1,242	1,600
Other liabilities		773	808	790
		24,708	**28,407**	**28,389**
Current liabilities				
Credit institutions		267,165	201,617	184,450
Borrowings due within one year		4,875	4,300	5,291
Supplier finance arrangements		10,748	18,888	10,650
Derivative financial instruments		460	834	666
Trade payables		68,488	53,467	55,802
Corporate income tax liability		3,976	3,469	2,549
Other taxes and social security charges		10,112	11,588	11,393
Other current liabilities		19,024	20,950	22,249
		384,848	**315,113**	**293,050**
Total equity and liabilities		**653,575**	**587,646**	**561,029**

The accompanying notes are an integral part of these interim consolidated financial statements.

Condensed consolidated statement of changes in equity

x € 1,000 (for six-month period ended 30 June) **30.06.2018**

	Paid-up share capital	Reserve for translation differences	Retained earnings	Total attributable to owners of the Company	Non-controlling interests	Total equity
Opening balance at 01.01.2018	**5,238**	**(80)**	**196,370**	**201,528**	**40,442**	**241,970**
IFRS 15 adjustments	-	-	(2,380)	(2,380)	-	(2,380)
Restated opening balance	**5,238**	**(80)**	**193,990**	**199,148**	**40,442**	**239,590**
Profit for the period	-	-	26,812	26,812	4,571	31,383
Other comprehensive income:						
* Foreign currency translation	-	(70)	-	(70)	(63)	(133)
	-	**(70)**	**-**	**(70)**	**(63)**	**(133)**
Other transactions:						
* Dividend	-	-	(24,411)	(24,411)	(2,462)	(26,873)
* Share-based payments	-	-	225	225	-	225
* Profit share certificates	-	-	-	-	(100)	(100)
* Pre-IPO restructuring	(187)	-	12,867	12,680	(12,753)	(73)
* Other movements	-	-	(1)	(1)	1	-
	(187)	**-**	**(11,320)**	**(11,507)**	**(15,314)**	**(26,821)**
Closing balance at 30.06.2018	**5,051**	**(150)**	**209,482**	**214,383**	**29,636**	**244,019**

The accompanying notes are an integral part of these interim consolidated financial statements.

x € 1,000 (for six-month period ended 30 June) **30.06.2017**

	Paid-up share capital	Reserve for translation differences	Retained earnings	Total attributable to owners of the Company	Non-controlling interests	Total equity
Opening balance at 01.01.2017	**5,238**	**392**	**191,878**	**197,508**	**32,532**	**230,040**
IFRS 15 adjustments	-	-	(1,466)	(1,466)	-	(1,466)
Restated opening balance	**5,238**	**392**	**190,412**	**196,042**	**32,532**	**228,574**
Profit for the period	-	-	30,076	30,076	5,868	35,944
Other comprehensive income:						
* Foreign currency translation	-	(301)	-	(301)	-	(301)
	-	**(301)**	**-**	**(301)**	**-**	**(301)**
Other transactions:						
* Dividend	-	-	(16,331)	(16,331)	(2,940)	(19,271)
* Profit share certificates	-	-	-	-	(800)	(800)
* Other movements	-	-	(12)	(12)	(8)	(20)
	-	**-**	**(16,343)**	**(16,343)**	**(3,748)**	**(20,091)**
Closing balance at 30.06.2017	**5,238**	**91**	**204,145**	**209,474**	**34,652**	**244,126**

The accompanying notes are an integral part of these interim consolidated financial statements.

Condensed consolidated statement of cash flows

x € 1,000	HY 2018	HY 2017
Received from debtors	734,749	704,363
Paid to creditors and employees	(773,629)	(681,951)
Cash flow from business activities	(38,880)	22,412
Interest paid	(3,180)	(2,606)
Corporate income taxes paid	(6,124)	(5,920)
	(9,304)	(8,526)
Net cash (used in) / generated by operating activities	**(48,184)**	**13,886**
New loan to associates	-	(546)
Repayments on loans issued to associates	-	3,800
Net cash outflow on acquisition of subsidiaries	-	(650)
Payments for property, plant & equipment	(4,913)	(2,135)
Payments for intangible fixed assets	(1,773)	(1,061)
Net cash (used in) / generated by investing activities	**(6,686)**	**(592)**
Repayments on loans from banks	(2,258)	(3,600)
Repayments on financial lease	(305)	(304)
Interest received	107	250
Repurchase P-shares	(228)	-
Paid to profit share certificates	(100)	(800)
Dividend paid to owners of the Company	(24,411)	(16,331)
Dividend paid to non-controlling interests	(2,462)	(2,940)
Change in supplier finance arrangements	98	8,388
Changes in banks	82,715	14,682
Net cash (used in) / generated by financing activities	**53,156**	**(655)**
Net cash flow	**(1,714)**	**12,639**
Cash and cash equivalents:		
Balance as at 1 January	17,385	13,214
Movement	(1,714)	12,639
Net cash and cash equivalents at 30 June	**15,671**	**25,853**

Notes to the interim consolidated financial statements

1. Corporate information

B&S Group S.A. (the "Company") has its registered office at 18 Place Bleech, Larochette, G.D. Luxembourg.

2. Basis of preparation

The interim consolidated financial statements include the parent company and its subsidiaries (also referred to as the 'Group'). The interim consolidated financial statements cover the first six months of 2018, from 1 January 2018 to 30 June 2018, inclusive. The comparative figures cover the corresponding period in 2017.

The interim consolidated financial statements for the six-month period ended 30 June 2018 have been prepared in accordance with IAS 34 Interim Financial Reporting. The interim consolidated financial statements do not include all the information and disclosures as required in the annual financial statements, and should be read in conjunction with B&S Groups' consolidated financial statements as of 31 December 2017 which are available on www.bs-group-sa.com.

The interim consolidated financial statements have not been audited or reviewed by the external auditor. The interim consolidated financial statements were authorised for issuance on 27 August 2018 by the Company's Executive Board.

3. Significant accounting policies

With the exception of the newly adopted accounting policies as explained below, the accounting policies applied in these interim financial statements are the same as those applied in the Group's consolidated financial statements as at and for the year ended 31 December 2017.

IFRS 15 Revenue from Contracts with Customers

IFRS 15, "Revenue from Contracts with Customers," establishes a single comprehensive model for entities to use in accounting for revenue arising from contracts with customers. Under IFRS 15, an entity recognises revenue when (or as) a performance obligation is satisfied, i.e., when "control" of the goods or services underlying the particular performance obligation is transferred to the customer. The Group has adopted IFRS 15 as per effective date 1 January 2018 and applied the full retrospective method. The most important change for the Group is that revenue recognition will be based on 'transfer of control' rather than the transfer of significant risks and rewards. The Group assessed the revenue recognition based on the transfer of control methodology. The effect of the retrospective application of IFRS 15 on the 2017 consolidated (interim) financial statements is disclosed in note 13.

4. Seasonal influences

Although there is ongoing demand for our FMCG products, we experience a peak in sales in the third and fourth quarter of the year, with a tendency for sales to even move into the fourth quarter of the year. While airport retail and our maritime business peak in summer, our Health & Beauty and Liquor business are generating the vast majority of its turnover and profitability in the second half of the year. The built up of inventory effectively starting as early as May of this year reflects that seasonality.

5. Income tax charge

Interim period income tax is accrued based on the estimated average annual effective income tax rate applicable in each country of operation.

6. Dividend

During the six-month period ended 30 June 2018, before IPO, a dividend amounting to € 24,411,000 has been paid to the shareholders (€ 16,331,000 for the six-month period ended 30 June 2017).

7. Use of estimates and judgements in this interim consolidated financial report

The preparation of these interim consolidated financial statements in accordance with EU-IFRS requires management to make judgements, estimates and assumptions that affect the application of principles and reported values of assets and liabilities, and of income and expenses. Based on past experience the Group makes estimates and assumptions with regard to the future, that could reasonably be expected to occur. The outcome may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future period. Information about significant areas of estimation uncertainty and critical assessments in the application of the accounting principles are particularly important if they have a significant impact on the amounts in these interim consolidated financial statements. The significant judgements made by Management in applying the Group's accounting policies and the key sources of estimation uncertainty are the same as those applied to the consolidated financial statements as at and for the year ended 31 December 2017. The Group acknowledges the following areas:

- impairment of goodwill;
- useful lives of tangible fixed assets;
- useful lives of other intangible fixed assets;
- allowance for doubtful debts;
- provision for obsolescence of inventory.

8. Segment information

Segment information is based on the operating segments of the Group. An operating segment is a component of the Group that engages in business activities from which it may earn revenues and incur expenses, including revenues and expenses relating to transactions with other components of the Group. In line with the management approach, the operating segments are based on the structure of the internal management reporting as provided to the Board of Directors and Supervisory Board (which are the Chief Office Decision Makers) to facilitate strategic decision-making, resource allocation and to assess performance.

The Group has the following reportable segments that jointly form the Group's strategic divisions:

- HTG;
- B&S;
- Retail.

These operating segments generate revenues from the sale of various product groups.

HTG is active as a global distributor of Liquors and Health and Beauty products. It mainly distributes and sells its products to value, online and secondary retailers (B2B) and to local distributors and wholesalers. HTG sources its product assortment from manufacturers, wholesalers, distributors and international retail chains. HTG has its headquarters in Delfzijl, the Netherlands.

B&S is active as a specialty distributor for a wide range of Food and Beverage products, Liquors and Health and Beauty products to maritime, remote and retail B2B markets. B&S sources its product assortment from A-brand owners and manufacturers. B&S has its headquarters in Dordrecht, the Netherlands.

Within our **Retail** operations, we primarily operate an electronic consumer lifestyle format at international airports under the Royal Capi-Lux brand and a consumer goods format at regional airports and other 'away from home' locations under the B&S brand. Retail has its headquarters in Hoofddorp, the Netherlands.

For an extensive elaboration on our segments and served markets we refer to our company profile on our corporate website.

The activities of the holding Company are group-wide activities not operated by one of the other segments including finance, ICT, human resource management and marketing. Costs incurred at a Group level for business units where possible have been allocated to the business units they relate to. The results of these activities are reported separately to the Executive Board and are presented in the segment summary in the column 'Holding & Eliminations'.
A summary of the results of the reportable segments is provided on the next page. The Executive Board assesses the performance of the operating segments on the basis of the EBITDA from ordinary activities. The accounting policies applied by the operating segments are identical to

those of the Group. The EBITDA from ordinary activities per segment include the costs allocated at the Group level. EBITDA is defined as ‘Operating result’ corrected for ‘Depreciation and amortisation’.

Transactions between segments are at arm’s length.

x € 1,000

	HTG		B&S		Retail	
	HY 2018	**HY 2017**	**HY 2018**	**HY 2017**	**HY 2018**	**HY 2017**
Turnover	500,821	449,461	220,305	209,148	63,663	58,963
Purchase value	440,700	395,015	187,668	179,507	47,700	44,430
Gross profit	**60,121**	**54,446**	**32,637**	**29,641**	**15,963**	**14,533**
	12.0%	12.1%	14.8%	14.2%	25.1%	24.6%
Investment income	**25**	**185**	**-**	**-**	**-**	**23**
EBITDA	**30,748**	**29,911**	**11,465**	**12,600**	**4,126**	**4,176**
	6.1%	6.7%	5.2%	6.0%	6.5%	7.1%
Financial expenses	2,174	1,844	408	306	103	-
Share of profit of associates	-	-	-	-	(129)	(138)
Depreciation and amortisation	2,212	2,219	596	556	1,417	1,549
Taxation on the result	6,352	6,148	781	831	675	701
Consolidated result	**20,035**	**19,885**	**9,680**	**10,907**	**2,060**	**2,087**
Investments in associates	843	682	-	-	1,409	1,263
Current assets	428,612	352,203	191,554	167,439	48,526	49,476
Total assets	468,222	387,323	202,736	171,958	63,923	67,094
Net debt	224,152	163,343	60,472	53,441	(2,627)	(3,659)
Inventory in days	118	109	69	66	62	63
Debtors in days	30	30	62	49	4	6
Net debt / EBITDA	3.4	2.8	2.2	1.8	(0.3)	(0.3)

x € 1,000

	Total		Holding & Eliminations		Consolidated	
	HY 2018	**HY 2017**	**HY 2018**	**HY 2017**	**HY 2018**	**HY 2017**
Turnover	784,789	717,572	(17,858)	(19,107)	766,931	698,465
Purchase value	676,068	618,952	(17,614)	(19,160)	658,454	599,792
Gross profit	**108,721**	**98,620**	**(244)**	**53**	**108,477**	**98,673**
	13.9%	13.7%			14.1%	14.1%
Investment income	**25**	**208**	**82**	**42**	**107**	**250**
EBITDA	**46,339**	**46,687**	**(455)**	**749**	**45,884**	**47,436**
	5.9%	6.5%			6.0%	6.8%
Financial expenses	2,685	2,150	336	180	3,021	2,330
Share of profit of associates	(129)	(138)	155	-	26	(138)
Depreciation and amortisation	4,225	4,324	204	-	4,429	4,324
Taxation on the result	7,808	7,680	(783)	(2,704)	7,025	4,976
Consolidated result	**31,775**	**32,879**	**(392)**	**3,065**	**31,383**	**35,944**
Investments in associates	2,252	1,945	(214)	(31)	2,038	1,914
Current assets	668,692	569,118	(83,188)	(45,857)	585,504	523,261
Total assets	734,881	626,375	(81,306)	(38,729)	653,575	587,646
Net debt	281,997	213,125	(5,009)	(10,531)	276,988	202,594
Inventory in days					103	96
Debtors in days					37	35
Net debt / EBITDA					2.7	2.0

9. Earnings per share

x € 1 (for six-month period ended 30 June)	2018	2017
Earnings per share		
From continuing operations in euros	**0.32**	**0.36**

The diluted earnings per share are equal to the basic earnings per share.

The earnings and weighted average number of ordinary shares used in the calculation of basic earnings per share are as follows:

x € 1,000 (for six-month period ended 30 June)	2018	2017
Profit for the period attributable to owners of the Company	26,812	30,076
	26,812	**30,076**

(for six-month period ended 30 June)	2018	2017
Weighted average number of shares for the purpose of basic earnings per share	84,177,321	84,177,321
	84,177,321	**84,177,321**

There were no changes, except for the IFRS 15 changes as per note 13, in the Group's accounting policies in 2018 and 2017 which significantly affect the earnings per share. In accordance with IAS 33, the earnings per share are calculated based on the weighted average number of shares outstanding during the financial period. As a result of the share split at 8 March 2018, the total number of shares outstanding increased to 84,177,321. The weighted average number of shares and the earnings per share have been recasted for the period up and to 30 June 2017.

10. Share capital

The issued share capital as at 30 June 2018 amounted to € 5,050,639.26 and consists of 84,177,321 Ordinary shares with a nominal value of € 0.06 each. Since 23 March 2018 the Company is listed on the Amsterdam Stock Exchange. The movement in the share capital can be specified as follows:

x € 1,000	2018	2017
Opening balance at 01.01	5,238	5,238
Purchase P-shares	(228)	-
Issued shares	251	-
Conversion	(210)	-
Closing balance at 30.06	**5,051**	**5,238**

11. Share-based payment

As per 23 March 2018, a group of managers has received a share incentive amounting to € 4.5 million from the pre-IPO shareholders of B&S Group S.A., Sarabel Invest Sarl and Lebaras Belgium BVBA. A number of existing Ordinary Shares (310,345) representing a total amount of € 4.5 million as per 23 March 2018, have been provided to Stichting Administratiekantoor B&S Participations (STAK). The Ordinary Shares referred to will be held by the STAK and depositary receipts for such Ordinary Shares have been issued to the managers pro rata to their respective entitlements.

Five years following 23 March 2018, the managers will be entitled to acquire the underlying Ordinary Shares from the STAK for no consideration. In the event any of the managers ceases to be employed by B&S Group S.A. prior to the period of five vesting years having been lapsed, the Ordinary Shares held by the STAK for his benefit will be transferred back to the pre-IPO shareholders without any compensation. During the vesting period the € 4.5 million will be charged to the consolidated statement of profit or loss.

12. Related party transactions

Transactions with associated companies

The associated companies consists of the following entities:
- Capi-Lux South Africa (PTY) Ltd., South Africa
- STG Logistica Y Depositos S.L., Spain
- Next Generation Perfumes B.V., the Netherlands
- Comptoir & Clos SAS, France

The table below sets out the transactions with these companies:

x € 1,000	HY 2018		HY 2017	
	Transaction value	Balance outstanding	Transaction value	Balance outstanding
Sales of products and services	1,671	277	1,701	363
Purchase of products and services	94	2	-	-
Loans issued	-	831	-	546
Interest received on loans issued	25	52	206	246

Transactions with entities where the Group acquired control during 2017

The table below sets out the transactions with entities where the Group obtained control at the end of 2017.

x € 1,000	HY 2018		H2017	
	Transaction value	Balance outstanding	Transaction value	Balance outstanding
Sales of products and services	-	-	4,774	3,982
Purchase of products and services	-	-	2,179	568
Interest received on loans issued	-	-	118	-

Transactions with entities with joint control or significant influence over the entity

The table below sets out the transactions with entities where the ultimate shareholders have joint control or significant influence over the entity:

x € 1,000	HY 2018		HY 2017	
	Transaction value	Balance outstanding	Transaction value	Balance outstanding
Sales of products and services	8,592	1,235	2,813	37
Purchase of products and services	6,253	6,199	2,049	(719)
Premises rented	2,791	727	2,580	(1,321)
Interest received on loans issued	82	410	82	246
Loans issued	-	1,650	-	1,650
Operating expenses	150	-	2	2
Other income	37	29	24	20

13. IFRS 15 restatements

The transition to IFRS 15 is recognised through a fully retrospective approach. The effect on the consolidated financial statements as at 31 December 2017 is as follows:

x € 1,000	31.12.2017 Restated	IFRS 15 adjustments	31.12.2017 Originally presented
Non-current assets			
Goodwill	18,104	-	18,104
Other intangible fixed assets	16,990	-	16,990
Property, plant & equipment	25,935	-	25,935
Investments in associates	2,001	-	2,001
Receivables	2,481	-	2,481
Deferred tax assets	38	-	38
	65,549	**-**	**65,549**
Current assets			
Inventory	319,719	19,184	300,535
Trade receivables	141,047	(22,000)	163,047
Corporate income tax	860	-	860
Other tax receivables	3,533	-	3,533
Other receivables	12,936	-	12,936
Cash and cash equivalents	17,385	-	17,385
	495,480	**(2,816)**	**498,296**
Total assets	**561,029**	**(2,816)**	**563,845**

x € 1,000	31.12.2017 Restated	IFRS 15 adjustments	31.12.2017 Originally presented
Equity attributable to			
Owners of the Company	199,148	(2,380)	201,528
Non-controlling interests	40,442	-	40,442
	239,590	**(2,380)**	**241,970**
Non-current liabilities			
Borrowings	22,767	-	22,767
Deferred tax liabilities	3,232	-	3,232
Employee benefit obligations	1,600	-	1,600
Other liabilities	790	-	790
	28,389	**-**	**28,389**
Current liabilities			
Credit institutions	184,450	-	184,450
Borrowings due within one year	5,291	-	5,291
Supplier finance arrangements	10,650	-	10,650
Derivative financial instruments	666	-	666
Trade payables	55,802	-	55,802
Corporate income tax liability	2,549	(436)	2,985
Other taxes and social security charges	11,393	-	11,393
Other current liabilities	22,249	-	22,249
	293,050	**(436)**	**293,486**
Total equity and liabilities	**561,029**	**(2,816)**	**563,845**

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About B&S Group

B&S Group is a global distribution partner for consumer goods in attractive channels and across specialised markets, such as Retail B2B (business-to-business), Maritime, Remote and Retail B2C (business-to-consumer). With a well-trained and experienced workforce of approximately 1,460 employees, the Group serves as a trusted and reliable partner to suppliers and customers, providing essential distribution services and solving their supply chain complexities. B&S Group operates a flexible, well invested and highly efficient distribution platform that comes with strong barriers to entry. Powered by high capacity warehouses and delivered with expertise in customs and compliance, the Group offers over 40,000 consumer goods to its customers in more than 100 countries.